

HP.Premium.HPE2-W07.30q - DEMO

Number: HPE2-W07
Passing Score: 800
Time Limit: 120 min



Exam Code: HPE2-W07
Exam Name: Selling Aruba Products and Solutions
Website: www.VCEplus.io - www.VCEup.com

VCEup

QUESTION 1

A customer asks what you mean when you say that Aruba Zero Trust Security provides "contextbased" access policies. What should you explain?

- A. The solution can give different access rights to the same user based on additional factors, such as device type, time, and location.
- B. The wizard for creating access policies shows different views based on whether a business user or technical user is creating the policy.
- C. The access policies are customized through a CLI, which creates a different CU "context" per custom access control policy.
- D. The solution's access control capabilities depend on the ClearPass Policy Manager licensing level that the customer chooses.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, Zero Trust Security provides "context-based" access policies because it can identify and profile users and devices on the network, and define roles and assign granular role-based policies to them². This means that the solution can give different access rights to the same user based on additional factors, such as device type, time, and location³.

<https://www.arubanetworks.com/solutions/zero-trust-security/>

QUESTION 2

What is one business benefit that Aruba AI insights helps customers to achieve?

- A. Providing location services to improve the user experience
- B. Reducing help desk tickets and time spent on troubleshooting issues that can hamper a business
- C. Automatically profiling IoT devices for better inventory
- D. Enabling BYOD with a self-service portal for device provisioning

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, AI insights is a feature of Aruba AIOps, which is a solution that integrates artificial intelligence with recommended and automated actions to provide fast response and proactive prediction and prevention of network issues². One business benefit that Aruba AI insights helps customers to achieve is reducing help desk tickets and time spent on troubleshooting issues that can hamper a business².

<https://www.arubanetworks.com/techdocs/central/2.5.3/content/insights/overview.htm>

QUESTION 3

Where do analysts predict the majority of data will be generated by 2022?

- A. The public cloud
- B. On-prem data centers
- C. Co-located data centers
- D. The edge

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Statista¹, the total amount of data created, captured, copied, and consumed globally is forecast to increase rapidly, reaching 64.2 zettabytes in 2020 and more than 180 zettabytes in 2025².

However, this does not tell us where the majority of data will be generated by 2022.

According to IDC³, a leading market research firm, the majority of data will be generated at the edge by 2022. The edge refers to the devices and locations that are closest to the data sources and users, such as sensors, cameras, smartphones, laptops, etc. IDC predicts that by 2026, more than half of all data will be created and processed outside centralized cloud data centers³.

QUESTION 4

Which two key opportunities does Aruba recommend that you pursue to sell Aruba Unified Infrastructure in the campus?

- A. 25GDE campus edge upgrades and 100GbE core upgrades
- B. WI-FI 6 upgrades and transitions to Aruba ESP (Edge Services Platform)
- C. Security overhauls and software-defined networking (SDN) deployments
- D. Firewall integrations and OWE deployments

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's Unified Infrastructure Solution Overview document³, two key opportunities that Aruba recommends that you pursue to sell Aruba Unified Infrastructure in the campus are:

WI-FI 6 upgrades: WI-FI 6 is the latest wireless standard that delivers faster speeds, higher capacity, lower latency, and better power efficiency. It also supports more devices and applications on the same network. Aruba offers a range of WI-FI 6 access points and switches that can help customers upgrade their wireless infrastructure and improve user experience.

Transitions to Aruba ESP: Aruba ESP is a platform that enables unified infrastructure management, AI-powered insights and automation, security and compliance assurance, and flexible deployment options. It can help customers simplify their network operations, optimize their performance and reliability, enhance their security posture, and reduce their costs.

QUESTION 5

What is a business benefit of Aruba Unified Infrastructure?

- A. It enables customers to converge management of data center servers, storage, and networking within Aruba Central.
- B. It enables customers to apply the benefits of AIOps and Zero Trust Security across wired, wireless, WAN, and 5G networks.
- C. It enables customers to secure and automate their wired, wireless, and WAN networks without the need for solutions like Aruba Central and ClearPass.
- D. It enables customers to create a wired and wireless network that is inherently trustworthy regardless of what devices connect to it.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, Aruba Unified Infrastructure is a solution that provides a single architecture from edge-to-cloud, eliminating network constraints with seamless integration across wired, wireless, WAN, and VPN infrastructures². It is a key part of Aruba ESP (Edge Services Platform), which is a cloud-native platform that offers improved efficiency, orchestration, and automation for network operations².

One business benefit of Aruba Unified Infrastructure is that it enables customers to apply the benefits of AIOps and Zero Trust Security across wired, wireless, WAN, and 5G networks³. AIOps is a solution that integrates artificial intelligence with recommended and automated actions to provide fast response and proactive prediction and prevention of network issues⁴. Zero Trust Security is a framework that verifies every device and user before granting access to network resources, minimizing the risk of breaches and data loss⁵.

QUESTION 6

What is one reason that Aruba AIOps is more powerful than many competing solutions?

- A. Aruba understands that AIOps must be based on low-level tools like packet captures and CLI scripting and monitoring.
- B. Aruba has extensive data stores on which to draw, based on tens of thousands of customers over multiple years.
- C. Aruba AIOps solution runs on a battery-powered appliance for better resiliency and to ensure that the AI has enough compute power and memory.
- D. Aruba uses third-party partnerships for the AIOps platform, enabling customers to choose their preferred solution.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, Aruba AIOps is a solution that uses artificial intelligence and analytics to identify exact root causes of network issues, auto-remediate problems, proactively monitor user experience, tune the network to prevent issues before they occur, and optimize and secure the network using peer benchmarking and prescriptive recommendations². It is built into Aruba Central, a cloud service that manages networking equipment that runs ArubaOS services³.

One reason that Aruba AIOps is more powerful than many competing solutions is that Aruba has extensive data stores on which to draw, based on tens of thousands of customers over multiple years⁴. This enables Aruba AIOps to leverage a large amount of anonymized data from diverse network environments and use machine learning algorithms to provide accurate and actionable insights for network operations⁵.

QUESTION 7

What is one differentiator that makes Aruba the best choice for AIOps?

- A. Aruba AIOps extracts insights from a very large data set collected from over 65,000 customers of all sizes and 1 million network devices and growing.

- B. Aruba has data scientists with 5 years of experience, and Aruba has 5 years of proven domain expertise.
- C. Aruba AIOps operates on a battery-powered hardware device that is less expensive to purchase than competitive offerings.
- D. Aruba is the only vendor that offers cloud-delivered machine learning insights.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, Aruba AIOps is a solution that uses artificial intelligence and analytics to identify exact root causes of network issues, auto-remediate problems, proactively monitor user experience, tune the network to prevent issues before they occur, and optimize and secure the network using peer benchmarking and prescriptive recommendations². It is built into Aruba Central, a cloud service that manages networking equipment that runs ArubaOS services³. One differentiator that makes Aruba the best choice for AIOps is that Aruba AIOps extracts insights from a very large data set collected from over 65,000 customers of all sizes and 1 million network devices and growing. This enables Aruba AIOps to leverage a large amount of anonymized data from diverse network environments and use machine learning algorithms to provide accurate and actionable insights for network operations.

QUESTION 8

What is one characteristic of HPE and Aruba Edge-to-Cloud Solutions?

- A. They provide RESTful APIs to make them open to easy integration with other applications.
- B. They use a proprietary approach to technology to ensure that customers deploy HPE and Aruba from end to end.
- C. They are designed for zero touch management in which IT admins do not need to customize any features.
- D. They offer a better ROI when purchased through capital expenditures than when consumed as a service.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to HPE's website¹, HPE and Aruba Edge-to-Cloud Solutions are solutions that enable customers to connect, protect, analyze, and act on data from edge to cloud. They include networking, security, compute, storage, and cloud services that are delivered as a service or onpremises.

One characteristic of HPE and Aruba Edge-to-Cloud Solutions is that they provide RESTful APIs to make them open to easy integration with other applications². This allows customers to leverage existing tools and workflows and customize their solutions according to their needs.

<https://www.arubanetworks.com/products/security/>

<https://www.hpe.com/us/en/solutions/network.html>

QUESTION 9

What is a distinguishing feature of Aruba CX switches for a modern data center environment?

- A. The switches provide a rich set of CLI show commands that enhance visibility all the way down to virtual machines (VMs).
- B. The switches are based upon a micro-services architecture that makes them resilient and faulttolerant.
- C. The switches support one of the longest feature lists of any data center switches in the industry.
- D. The switches are designed as core switches for large, three-tier data center network architectures.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, Aruba CX Switches are switches that deliver cloud-native design, endto- end programmability, and built-in analytics for modern data center environments. They support a range of use cases from edge access to data center top-of-rack deployments.

One distinguishing feature of Aruba CX Switches for a modern data center environment is that they are based upon a micro-services architecture that makes them resilient and fault-tolerant². This means that each switch function runs as an independent process that can be updated or restarted without affecting other processes or causing network downtime.

<https://www.arubanetworks.com/products/switches/>

QUESTION 10

What distinguishes an Aruba Software-as-a-Service (SaaS) solution from a simple subscription-based solution?

- A. The SaaS solution provides a pay-per-use model for the customer's network infrastructure devices.

- B. The SaaS solution requires that the software be deployed in the cloud.
- C. With the SaaS solution, Aruba handles all deployment and maintenance for network infrastructure devices.
- D. With the SaaS solution, Aruba handles maintaining and updating the software.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

According to Aruba's website¹, Aruba Software-as-a-Service (SaaS) solutions are solutions that allow customers to consume Aruba's technology as a service with HPE GreenLake for Aruba. This means that customers can access Aruba's entire portfolio of networking, security, and edge services without having to own or manage any hardware or software.

What distinguishes an Aruba SaaS solution from a simple subscription-based solution is that with the SaaS solution, Aruba handles maintaining and updating the software². This means that customers do not have to worry about software patches, upgrades, or licenses. They also get access to the latest features and innovations from Aruba.

<https://www.arubanetworks.com/solutions/naas/>

QUESTION 11

You are proposing an Aruba SD-Branch solution to a customer who is very concerned about security.

Which unique Aruba feature should you explain?

- A. Aruba branch gateways provide role-based access control and content filtering for both wireless and wired traffic at the branch.
- B. Aruba SD-Branch enforces a secure traffic flow in which all traffic is routed through the firewalls at the data center.
- C. Aruba SD-Branch uses Instant On network devices, which support industry security standards such as WPA3.
- D. Unlike competitors such as Cisco, Aruba avoids integration with third-party security vendors and emphasizes all-in-one security with Aruba.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Aruba branch gateways provide role-based access control and content filtering for both wireless and wired traffic at the branch¹². This is a unique feature of Aruba SD-Branch that enhances security at the edge of the network³.

QUESTION 12

A customer wants to get branch networks up and running more quickly. Which Aruba features or solutions should you emphasize?

- A. Installer app and Zero Touch Provisioning (ZTP)
- B. Smart Rate and Air Slice
- C. Aruba Fabric Composer (AFC) and Virtual Switching Framework (VSF)
- D. AI Assist and AI Search

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

One of the features or solutions that you can emphasize is Installer app and Zero Touch Provisioning (ZTP)²³⁴. This is a device provisioning mechanism that allows automatic and quick provisioning of devices with minimal or no manual intervention³. It can help customers get branch networks up and running more quickly by reducing the deployment time and complexity⁴.

https://www.arubanetworks.com/techdocs/ArubaOS_64x_WebHelp/Content/ArubaFrameStyles/Branch%20Office/Managed_Node.htm

QUESTION 13

What is a trend that is making it more difficult for customers to secure their networks?

- A. Customers lack options for firewalls, intrusion detection systems (IDS), and intrusion protection systems (IPS).
- B. Customers are connecting more IoT devices to their network, and the devices quickly come under attack.
- C. Laptops are making up a higher proportion of connected devices than ever, and laptop security is weak.
- D. Industry analysts are de-emphasizing perimeter security, but perimeter security remains the most important aspect of security.

Correct Answer: B
Section: (none)
Explanation

Explanation/Reference:

Explanation:
One of the trends that is making it more difficult for customers to secure their networks is customers are connecting more IoT devices to their network, and the devices quickly come under attack²³. IoT devices are internet-connected or network-based devices that can range from smart home appliances to industrial sensors³. These devices can pose security risks by giving cyber criminals access to connected networks and data². Organizations need to understand how to secure IoT devices and recognize the top IoT vulnerabilities they face⁴.

QUESTION 14

You have proposed an Aruba ESP (Edge Services Platform) Unified Infrastructure solution to a customer. The customer is also considering a Cisco Meraki solution. What are Aruba advantages that you should emphasize?

- A. Aruba is much simpler than Meraki and offers cloud-based management, while Meraki does not.
- B. Aruba offers a broad portfolio of Wi-Fi 6 APs while Meraki does not yet support Wi-Fi 6.
- C. Aruba offers more architectural options than Meraki; Aruba has one product line specialized for branch and another one specialized for campus.
- D. As compared to Meraki, Aruba offers richer features, such as Client Match, Air Slice, and more third-party integrations.

Correct Answer: D
Section: (none)
Explanation

Explanation/Reference:

Explanation:
Some possible advantages of Aruba ESP over Cisco Meraki are:
Aruba ESP offers richer features, such as Client Match, Air Slice, and more third-party integrations²³.
Aruba ESP supports Wi-Fi 6 across its portfolio of access points (APs), while Cisco Meraki has limited Wi-Fi 6 support³.
Aruba ESP offers more architectural options than Cisco Meraki; Aruba ESP can be deployed onpremises, in the cloud, or as a service, while Cisco Meraki relies on a cloud-based controller²³.

QUESTION 15

A customer's top priority is gaining network agility by eliminating management silos between wired, wireless, and WAN solutions. What should you emphasize to this customer?

- A. Unified Infrastructure eases integration and simplifies management.
- B. As-a-Service solutions allow customers to consume technology how they want.
- C. Zero Trust Security shrinks the attack surface and protects the network.
- D. AIOps can reduce errors and unplanned network outages.

Correct Answer: A
Section: (none)
Explanation

Explanation/Reference:

Explanation:
Aruba Unified Infrastructure provides access to cloud technology and network architecture that enables maintenance and network analytics in one unified system¹. This means that wired and wireless LAN, WAN and non-IT infrastructure get a higher degree of flexibility and scalability than ever before¹.
Aruba Unified Infrastructure is designed to respond to the demands of hybrid work environments by allowing IT operations to be managed from one place¹. This cloud-native platform provides simple and secure operations through Aruba Central¹, a single point of control across campus, branch, remote, and data center locations²⁴.
Aruba Unified Infrastructure simplifies infrastructure modernization with a platform that spans network switching, Wi-Fi, and WAN and provides much-needed visibility, automation, and security³. It also supports Wi-Fi 6 across its portfolio of access points (APs), enabling faster speeds and better performance for users³.
<https://www.arubanetworks.com/resource/unified-infrastructure-solution-overview/>

QUESTION 16

You are proposing an Aruba data center networking solution to a customer who currently has Cisco switches in the data center. The customer is concerned that the Aruba solution will not provide the features that the company needs. What should you explain about Aruba CX switches?

- A. These switches have as large a feature set as any data center switches in the industry, and they exceed Cisco switches in this area.
- B. These switches integrate with HPE compute solutions, and it is those compute solutions that provide the depth of functionality.
- C. These switches have a solid base feature set. and the customer can unlock more features by adding specialized licenses.
- D. Aruba switches provide key data center features you seek, and their programmability, agility, and cloud-native micro-services architecture exceed competitive functionality.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Some possible points to explain about Aruba CX switches are:

Aruba CX switches have a large feature set that covers all aspects of data center networking, such as high performance, scalability, security, automation, analytics, and cloud integration¹². They also exceed Cisco switches in some areas, such as programmability, agility, and cloud-native microservices architecture³.

Aruba CX switches integrate with HPE compute solutions as well as other vendors' solutions through open standards and APIs¹. They also provide a consistent operating system across all switch models and form factors, simplifying management and operations².

Aruba CX switches have a simple licensing model that does not require customers to unlock more features by adding specialized licenses¹. They also offer flexible consumption models that allow customers to pay as they grow or consume technology as a service³.

<https://blog.router-switch.com/2021/08/buyer-guide-cisco-switches-vs-aruba-switches/>

QUESTION 17

A customer has an Aruba ESP solution at the main campus. The customer now wants to update several branch networks. What is a key point to explain about Aruba SD-Branch solutions?

- A. Instant On APs and switches are recommended for the branches, and they can be integrated into Central for unified management.
- B. The branch solution can use the same models of APs and switches as the campus, and the entire solution is managed by Aruba Central
- C. You can deliver an SD-WAN solution with a mix of Aruba hardware and partner WAN gateways, all managed by Central.
- D. With the addition of the Aruba Fabric Composer to the campus, the customer can obtain Zero Touch Provisioning (ZTP) for the WAN.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

The branch solution can use the same models of APs and switches as the campus, and the entire solution is managed by Aruba Central¹². This allows for consistent performance and security across all locations.

QUESTION 18

A customer asks what makes Aruba AIOps different from other types of troubleshooting tools. What should you explain?

- A. Aruba AIOps provides recommendations of the service level expectations for IT to set baselines.
- B. Aruba AIOps relies on troubleshooting technologies, such as SNMP traps, that IT is probably already using, but presents the traps in a central dashboard.
- C. Aruba AIOps not only points out problems, but it also provides actionable recommendations such as the precise AP settings to adjust in order to solve Issues.
- D. Aruba AIOps identifies if one AP switch port or WAN link is down.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Aruba AIOps not only points out problems, but it also provides actionable recommendations such as the precise AP settings to adjust in order to solve issues. This helps IT teams to optimize network performance and user experience.

QUESTION 19

Which aspect of Aruba solutions does the Silver Peak acquisition enhance?

- A. IDS/IPS
- B. Ethernet and storage convergence
- C. Wireless AIOps
- D. SD-WAN

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:
The Silver Peak acquisition enhances Aruba's SD-WAN capabilities by adding a self-driving WAN edge platform that delivers secure access to cloud applications. This enables enterprises to simplify their WAN operations and reduce costs.

QUESTION 20

What is one way Aruba solutions help customers overcome visibility challenges in the data center?

- A. Aruba CX Network Analytics Engine (NAE) provides continuous monitoring and alerts that help IT quickly discover issues and their root causes.
- B. Aruba ClearPass Device insight helps customers map applications' flow across both virtual and physical networks.
- C. Aruba NetEdit gives customers visibility into the data center network from virtual machines (VMs) all the way across virtual and physical networks.
- D. Aruba User Experience insight (UXI) helps IT to determine why data center applications are not performing as well as they should be.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Aruba CX Network Analytics Engine (NAE) provides continuous monitoring and alerts that help IT quickly discover issues and their root causes¹². NAE uses simple scripting agents to collect network data and provide insights.

QUESTION 21

You are proposing a Managed Connectivity Services (MCS) solution to a customer.
What benefit should you explain that Aruba Services Manager (ASM) provides as part of this solution?

- A. It provides essential support entitlements with a range of flexible options for hardware replacement.
- B. It grants customers visibility into their network infrastructure, speeding up tasks such as threat assessment.
- C. It gives customers a single-pane-of-glass solution for managing contextual access policies for both wired and wireless access.
- D. It enables customers to bundle Aruba support services with support services for integrated thirdparty tools.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Aruba Services Manager (ASM) grants customers visibility into their network infrastructure, speeding up tasks such as threat assessment³. ASM is a cloud-based platform that provides a single pane of glass for managing Aruba Managed Connectivity Services (MCS).

QUESTION 22

What is a reason that customers should choose Aruba for Zero Trust Security solutions?

- A. Aruba has a long history of device-specific security solutions.
- B. Aruba provides a list of preferred providers for complementary stand-alone security solutions.
- C. Aruba has extensive experience in network security and has created easy-to-use solutions.
- D. Aruba started as a security vendor, so every wired and wireless infrastructure device has a built-in firewall.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Aruba has extensive experience in network security and has created easy-to-use solutions⁴. Aruba's Zero Trust Security framework leverages dynamic segmentation, identity-based access policies, and AI-powered threat detection to protect networks from attacks.

QUESTION 23

What is a key reason that companies are turning to cloud-based network management?

- A. They need a way to keep all of their data on-prem in the company data center.
- B. They need management solutions that are faster to deploy and easier to scale.

- C. They need specialized management tools for the different segments of their network.
- D. They need tools that are free to use so that they can reduce their operating budgets.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

They need management solutions that are faster to deploy and easier to scale¹. Cloud-based network management provides a single dashboard for managing and optimizing networks across different locations and devices²³.

QUESTION 24

You are proposing an Aruba ESP (Edge Services Platform) solution for a customer's campus. The solution includes a Unified Infrastructure with Aruba APs, Aruba gateways, and Aruba CX switches.

The customer asks about the protection that the solution will provide for real-time and missioncritical applications.

What is one key point that you should make?

- A. Aruba Central can be deployed as an active-standby cluster at the customer's site to protect applications from downtime.
- B. Active/active clustering in gateways and Virtual Switching Extension (VSX) in Aruba CX switches protect these applications from downtime.
- C. The customer only needs to be concerned about gateway redundancy, and redundant gateways protect traffic with active-standby operation.
- D. Air Slice in Aruba APs and Aruba CX switches provide end-to-end protection for these applications.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Active/active clustering in gateways and Virtual Switching Extension (VSX) in Aruba CX switches protect these applications from downtime⁴. VSX provides high availability and load balancing for campus networks, while active/active clustering provides seamless failover for branch networks.

QUESTION 25

What is a common pressure that IoT devices are placing on corporate networks?

- A. Because IoT devices tie up the network but generate very little traffic, they decrease the amount of valuable edge data.
- B. Companies are spending a large portion of their network budget on IoT devices, but IoT usually fails to yield business benefits.
- C. Specialized IT or operations staff hired to manage the IoT devices do not understand how to properly manage network infrastructure.
- D. IoT devices often present a weak point that hackers can target to gain unauthorized access to a network.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

IoT devices often present a weak point that hackers can target to gain unauthorized access to a network. IoT devices may have poor security features or outdated firmware that make them vulnerable to attacks. Aruba ESP provides dynamic segmentation and AI-powered threat detection to protect IoT devices and networks.

QUESTION 26

You are beginning a conversation about Aruba ESP with a customer. You ask about the size of the IT team and the tasks on which the team spends its time. What goal should you be trying to achieve with this question?

- A. Explaining to the customer why the company needs to expand its IT team to stay competitive
- B. Revealing that the IT team lacks expertise and presents a good opportunity for you to upsell Aruba Training Solutions
- C. Determining whether the customer has a large enough IT team to be able to succeed with a complex enterprise solution like ESP
- D. Discussing with the customer how IT could achieve more if resources were freed up by Aruba Central

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Discussing with the customer how IT could achieve more if resources were freed up by Aruba Central¹. Aruba Central is a cloud-based platform that automates network management and optimization, reducing IT workload and costs²³.

QUESTION 27

What is one differentiator that makes Aruba the best choice for Zero Trust Security?

- A. Aruba Zero Trust Security focuses on scanning devices before they connect and avoids continuous monitoring to save resources,.
- B. Aruba began its business as a security vendor, which allows it to provide the perimeter defenses that Zero Trust Security requires.
- C. Aruba reduces visibility into the network so that no one IT admin has a complete picture of the network and inventory.
- D. Aruba Zero Trust Security segments users and devices traffic at the point of connection to implement granular, access-based controls.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Aruba Zero Trust Security segments users and devices traffic at the point of connection to implement granular, access-based controls. Aruba Zero Trust Security leverages dynamic segmentation, identitybased access policies, and AI-powered threat detection to protect networks from attacks.

QUESTION 28

You are discussing a network upgrade with an IT decision-maker, and you learn that IT is concerned about network performance. IT wants to automate processes for troubleshooting and ensure the network is optimized. Based on this information, what solution should you discuss?

- A. Aruba Dynamic Segmentation
- B. Aruba AI Search
- C. Aruba ClearPass Device Insight
- D. Aruba AI Insight

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Aruba AI Insight. Aruba AI Insight is a cloud-based service that uses AI and machine learning to analyze network data and provide insights for troubleshooting and optimization.

QUESTION 29

A customer investigating the Aruba SD-Branch solution asks about how the solution will improve WAN performance. What is one answer you should give?

- A. Aruba User Experience Insight (UXI) sensors continuously monitor the WAN and suggest settings to optimize.
- B. Aruba ClearPass Integrates Aruba branch gateways with best-in-industry, third-party WAN optimization solutions.
- C. Aruba CX switches provide the WAN uplinks and offer optimized, fast-converging routing technologies.
- D. Aruba gateways support WAN compression to help the customer get more out the WAN bandwidth.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:
Aruba User Experience Insight (UXI) sensors continuously monitor the WAN and suggest settings to optimize¹. Aruba UXI sensors are part of Aruba's SD-Branch solution that encompasses each element within a branch – WAN, WLAN, wired, and security – to address all of your IT network connectivity needs².

QUESTION 30

What should you tell customers about Aruba AIOps' advantages versus Mist?

- A. While Mist offers features for enhancing troubleshooting, it does not offer AI or remediation guidance.

- B. Aruba AIOps benefits from a much larger data set that ensures problems are more accurately identified, dynamic baselines cut down on alert fatigue, and recommendations are based on AI models, not basic monitoring analytics
- C. Mist AIOps capabilities derive from Juniper, and Mist and Juniper are not well integrated.
- D. Mist uses machine learning from large data sets for its AIOps solution, while Aruba AIOps uses a more powerful quantum computing approach that requires less data.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Aruba AIOps benefits from a much larger data set that ensures problems are more accurately identified, dynamic baselines cut down on alert fatigue, and recommendations are based on AI models, not basic monitoring analytics³. Aruba AIOps is the critical component of Aruba ESP (Edge Services Platform), which uses AI and analytics to identify exact root causes with greater than 95% accuracy, auto-remediate network issues, proactively monitor the user experience, tune the network to prevent problems before they occur⁴.

www.VCEplus.io