

**Salesforce.Premium.Sharing and Visibility Architect.30q - DEMO**

Number: Salesforce  
Passing Score: 800  
Time Limit: 120 min



**Exam Code: Sharing and Visibility Architect**

**Exam Name:** Salesforce Certified Sharing and Visibility Architect

**Website:** <https://VCEup.com/>

**Team-Support:** <https://VCEplus.io/>



**QUESTION 1**

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

**Correct Answer:** B

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 2**

Bob uploads a PDF to his Files Home private library. Who can view this file?

- A. Bob and users above Bob in the role hierarchy
- B. Bob and users with View All Data permission
- C. Bob and users with Modify All Data permission
- D. Only Bob

**Correct Answer:** D

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 3**

Universal Containers (UC) has a mostly private organization-wide default (OWD), as it is a core principle of UC to respect client data privacy. UC has implemented complex processes for granting access to Opportunity data. A few key members of the Sales Reporting team need to always be able to see, but not change, Opportunity data for all Opportunities. What should an architect recommend as an approach to meet these requirements?

- A. Create a Permission Set that grants "View All Data" Permission.
- B. Make Opportunity OWD read-only.
- C. Give "View All Data" Permission to the Sales Reporting Profile.
- D. Create a Permission Set that grants "View All" permission for Opportunity.

**Correct Answer:** D

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 4**

Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor. Which feature only supports these requirements?

- A. Permission set to grant community admin permission
- B. Delegate external user
- C. Partner super user

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D. Partner community admin.

**Correct Answer:** C

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 5

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

**Correct Answer:** CD

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 6

Universal Containers would like to control access to records and objects according to the following business requirements:

- Sales users can view all Account records but only edit their own records.
- Sales managers view all Account records but only edit records of the team.
- Service users can view all Account records that are not marked with a RecordType of Prospect.

Which organization-wide default configuration should a Salesforce architect recommend to fulfill these requirements?

- A. Public Read Write
- B. Private
- C. Public tad Only
- D. Public Read/Transfer

**Correct Answer:** C

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 7

Assuming Person Account is enabled in a Salesforce organization, which three objects can be configured as "Controlled by Parent" in Sharing Settings?

Choose 3 answers

- A. Opportunity
- B. Order
- C. Asset
- D. Contact
- E. Case

**Correct Answer:** BCD

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 8**

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private. What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

**Correct Answer: C**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 9**

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed.

Which Apex method must be used to make sure only allowed fields are shown to the users?

- A. isReadable()
- B. isShowable()
- C. isAccessible()
- D. isVisible()

**Correct Answer: C**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 10**

Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary's profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe's Invoice records?

- A. Read/Write
- B. Edit Only
- C. None
- D. View Only

**Correct Answer: C**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 11**

Universal Containers (UC) is implementing Sales Cloud. During the final quarter of the financial year, sales managers help each other close deals. They requested a solution in Salesforce to allow them to share opportunities with other sales managers from different teams as needed. They also requested that sharing deals should expire automatically two weeks after the new fiscal year starts.

Which two options to propose a solution to meet the requirements? Choose 2 answers

- A. Apex Sharing to share opportunities with sales managers.
- B. Scheduled Apex job to remove access.

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- C. Opportunity team to share opportunities with sales managers.
- D. Sharing Rules to share opportunities with sales managers.

**Correct Answer:** BC

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 12

What vulnerability can exist when controllers use dynamic rather than static queries and bind variables?

- A. SOQL Injection.
- B. Buffer Overflow Attacks.
- C. Cross-site scripting.
- D. Record Access Override.

**Correct Answer:** A

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 13

After setting up Customer Community and enable collaboration, the architect realizes that customers are only Chatter posts from other customers in their account. What should the architect do to allow viewing chatter posts from all customers?

- A. Enable Community User Visibility.
- B. Set View All for Chatter posts.
- C. Enable Chatter Super User.
- D. Enable Internal Users Visibility.

**Correct Answer:** A

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 14

An External Object is created to show Invoices from an external accounting system. When viewing the External Object, a user should only access invoice records the user is authorized to see. What two actions are required to achieve the above requirement? Choose 2 answers

- A. Setup External Object to use OAuth to connect to the Accounting system.
- B. Create an owner based sharing rule to grant visibility to the Invoice object.
- C. Restrict access to data in the accounting system.
- D. Grant access to the External Object to only the Account Manager profile.

**Correct Answer:** AC

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 15

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

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- A. Create a specific Sharing Reason for the custom object.
- B. Use "runAS" system method in Apex classes to enforce record visibility.
- C. Create a new record in \_Share object with RowCause "Manual"
- D. Use "With Sharing" keyword to make sure record visibility will be considered

**Correct Answer:** A

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 16

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.  
How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Correct Answer:** D

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 17

The sales manager in Japan have asked the sales manager in Australia to assist them with closing their deals.  
How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

**Correct Answer:** C

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 18

Universal Containers (UC) has created a custom Invoice object. Standard sales users at UC can see the records in search layout, but when they click to view the detail, only record name, created date, and last modified date are shown.  
When the system admin accesses it, he or she sees the full record detail with many more data fields.  
What is the likely cause of this issue?

- A. Sales users profile does not have access to the remaining fields.
- B. Page layout assigned to sales user profile has only read-only access to the fields.
- C. Org-wide sharing settings have been set to Private and need to be adjusted to Public Read/Write.
- D. A role-based sharing is missing and should be added for the sales user's role to grant access to the fields.

**Correct Answer:** A

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 19**

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the Architect begins complaints of permission error messages appearing when closing an opportunity. How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

**Correct Answer: D**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 20**

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this it happening due to misconfigured role hierarchy (Shipment OWD is Private). Alter investigation, they determined the. role hierarchy for these users is correct.

What can be the reason why Universal Containers sales managers are not able to see Shipment records?

- A. The Grant Access Using hierarchies option on Shipment Sharing Settings was incorrectly disabled by the Salesforce admin.
- B. Role hierarchy Implicit sharing was Incorrectly disabled by the Salesforce adman.
- C. Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.
- D. Sales managers have only the Read permission on the 5shipment object and should not be able to edit their team records.

**Correct Answer: A**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 21**

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this it happening due to misconfigured role hierarchy (Shipment OWD is Private). Alter investigation, they determined the. role hierarchy for these users is correct.

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- C. Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.
- D. Sales managers have only the Read permission on the 5shipment object and should not be able to edit their team records.

**Correct Answer: A**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 22**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners.

Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

- A. Partition data using Divisions

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- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

**Correct Answer:** BCE

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 23

Universal Containers (UC) has a private Organization-Wide Defaults (OWD) model for the Account object and needs to control the access of records and fields according to these requirements:

- Sales reps can view/edit only their own records and cannot access the field "segment" in account page.
- Service reps need to view all accounts but cannot edit any information.
- Sales managers can modify any account of reps reporting to them.
- Service managers can modify any account.

How can a Salesforce architect provide an optimal solution for this scenario?

- A. Use profiles, sharing rules, and change OWD to public read-only.
- B. Use profiles, manual sharing, and field-level security.
- C. Use profiles, permission sets, and field-level security.
- D. Use profiles, permission sets, role hierarchy, and field-level security.

**Correct Answer:** D

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

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#### QUESTION 24

Universal Containers (UC) has implemented Customer Community with customer community plus license for its distributors. Retail distributors have part-time agents who work for multiple distributors. Those agents should have access to other distributor accounts as well.

What can be configured to grant agents access to different distributor accounts?

- A. Use Apex sharing to share distributor accounts with agents using the Account\_\_ Share table.
- B. Use share group to share distributor accounts with agents who have account contact relationship.
- C. Create sharing rules to share distributor accounts with agents.
- D. Create sharing set to share distributor accounts with agents using account contact relationship.

**Correct Answer:** B

**Section:** (none)

**Explanation**

**Explanation/Reference:**

Explanation:

#### QUESTION 25

Universal Containers (UC) delivers training in 500 different regions. The UC Operations Users team manage course setup, scheduling, and trainer setup. The Operations Users team members work at a regional level and report to an Operations manager. The Operations manager requested access to edit ALL scheduled courses owned by the Operation Users team.

How can this be achieved?

- A. The Operations manager will get access to the scheduled courses by granting the Operations manager modify ALL on scheduled courses.
- B. The Operations manager will get access to the scheduled courses owned by the Operations Users team defined in the role hierarchy.
- C. The Operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the Operations manager.
- D. The Operations manager will get access to the scheduled courses by creating a public group and add the Operations manager and the Operations Users team to the public group



**Correct Answer:** B  
**Section:** (none)  
**Explanation**

**Explanation/Reference:**  
Explanation:

**QUESTION 26**

Universal Containers (UC) has 200 distributors that use Partner Community Licenses.

Partners cannot see each other's data, but UC is also trying to give more visibility to certain individuals at a distributor. Which scalable solution would an architect recommend that will give users in the partner manager role access to all Case and Container records owned by other partner managers and partner users (but not the partner executive) at the same distributor?

- A. Create Sharing sets.
- B. Create a permission set granting the View All permission to Case and Container records.
- C. Give Super User permission to the partner manager users.
- D. Create ownership-based sharing rules for your distributors.

**Correct Answer:** C  
**Section:** (none)  
**Explanation**

**Explanation/Reference:**  
Explanation:

**QUESTION 27**

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads.

Which organization default (OWD) approach should an architect recommend that will help US implement these requirements?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead
- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.

**Correct Answer:** D  
**Section:** (none)  
**Explanation**

**Explanation/Reference:**  
Explanation:

**QUESTION 28**

Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoice records. Currently, Invoice is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles still have access to the Invoice object.

Which approach should an architect recommend to fix this problem?

- A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.
- B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.
- C. Replace Account and Invoice Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles.
- D. Change the Invoice organization-wide default from Controlled by Parent to Private and remove Invoice access from the unauthorized

**Correct Answer:** C  
**Section:** (none)  
**Explanation**

**Explanation/Reference:**  
Explanation:

**QUESTION 29**

What advanced tool can Salesforce enable for Large-scale role hierarchy realignments?

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- A. Set external organization-wide default to public read only
- B. Skinny Table Indexing
- C. Granular locking
- D. Partitioning by Divisions

**Correct Answer: C**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

**QUESTION 30**

Sales executives at Universal Containers (SC) want to create list views to filter opportunities for large at-risk Opportunities. These list views should only be available to certain executives that specialize in closing problematic deals. How can UC solve this requirement?

- A. Share the List Views with the appropriate Role in the Role Hierarchy.
- B. Share the List Views with the appropriate Public Group.
- C. Share the List Views with the appropriate individual users.
- D. Share the List Views with the appropriate Queue.

**Correct Answer: B**

**Section: (none)**

**Explanation**

**Explanation/Reference:**

Explanation:

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