

700-751.VCEplus.premium.exam.50q

Number: 700-751
Passing Score: 800
Time Limit: 120 min
File Version: 1.0



Website: <https://vceplus.com>
VCE to PDF Converter: <https://vceplus.com/vce-to-pdf/>
Facebook: <https://www.facebook.com/VCE.For.All.VN/>
Twitter : https://twitter.com/VCE_Plus

700-751

Cisco SMB Product and Positioning Technical Overview



Exam A

QUESTION 1 Which are two main features enabled by Catalyst 3650CX and the Cisco Catalyst 2960L in education?
(Choose two.)

- A. Interactive white board
- B. POS/MICROS
- C. IP camera
- D. Classroom polling
- E. Display/E-banner

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 2

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Network based backup solution for mission critical application
- B. Integrated secure Wi-Fi to support guest devices
- C. Small form factor makes it easy to install and service
- D. Provide first line of defense against threats

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:



QUESTION 3

Which statement describe how Cisco Meraki devices behave should they be unable to contact the Meraki Cloud server?

- A. The devices may be re-initiated into a backup mode if an administrator manually intervenes using a direct, local connection.
- B. The network devices continue to function normally (traffic flows at full line rate) but management and configuration functions are interrupted.
- C. The network stops passing traffic across devices and their interfaces including any connected non-Cisco Meraki devices.
- D. The network devices will attempt to establish a connection to a locally hosted database server that has been configured for high availability.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 4 What are two ways that MX security appliances achieve automatic failover and high availability?
(Choose two.)

- A. Always on (availability groups)
- B. Survivable Remote Site Technology (SRST)
- C. Warm spare (using VRRP)
- D. Redundant gateways (using HSRP)

E. Dual redundant uplink support (multiple ISPs)

Correct Answer: CE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 5 Which are two hyperFlex architectural differentiators?
(Choose two.)

- A. Cisco Fabric Computing
- B. Simplified Policy Based Management
- C. Next Gen Consolidated Data platform
- D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform
- E. High density form factor

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 6 Which two are Cisco recommended controller options for deployment of up to 150 AP's?
(Choose two.)

- A. Cisco 8540 WLC B. Cisco 3504 WLC C. Cisco 5508 WLC
- D. Cisco 5520 WLC
- E. Cisco mobility Express



Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 7 Which three statements regarding Mobility Express are true?
(Choose three.)

- A. Runs wireless LAN controller function on an access point
- B. Ideal for sites with up to 200 access points and 2000 clients
- C. Provisioning to configure the controller
- D. Supported on all Wave 2 access points
- E. Supports simple Over-the-Air
- F. Supports Workgroup Bridge mode of operation

Correct Answer: ABE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 8

What is the interface used to access the Cisco Meraki Dashboard?

- A. Cisco IOS command line interface (CLI)
- B. Secure Shell (SSH)
- C. Web browser
- D. Terminal (mac) or Command Prompt (Windows)

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 9 Which two statements best highlight Cisco's commitment to partners and customers?

(Choose two.)

- A. Cisco leads in the invention and development of the industry's most advanced machine learning platform.
- B. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- E. Cisco works closely with leading research institutions and lets them takes the lead in the development of enterprise security solutions.

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

**QUESTION 10** What is Meraki's core vision and value proposition?

- A. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance
- B. To provide a complete cloud-managed IT solution through simplifying powerful technology
- C. To lead in the invention and development of the industry's most advanced information technologies
- D. To shape the future of the internet by creating opportunities for the investors and ecosystem partners

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

QUESTION 11 Which are two characteristics of Cisco Umbrella? (Choose two.)

- A. Improve Application Performance
- B. Delivered from the cloud
- C. Subscription-based model
- D. Provides protection when on the VPN
- E. Simple manual installation of hardware

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 12 Which three statements describe Cisco Aironet 1815 Series Access Points?

(Choose three.)

- A. The most cost-efficient offering designed for SMB in the Cisco Wireless AP portfolio (less than \$5/AP/month)
- B. An ideal solution for large organizations
- C. Offers next-generation 3x3 MIMO with Wave 2 802.11ac
- D. Easy to deploy and manage with Cisco Mobility Express
- E. Increases total cost of ownership while delivering advanced features like 802.11ac Wave 2
- F. Ideal for organizations looking to address growth but have budget restrictions

Correct Answer: CDF

Section: (none)

Explanation

Explanation/Reference:

QUESTION 13 Which statement is true regarding cloud, mobile and big-data disruption of existing business models?

- A. 100% of the business networks analyzed by Cisco teams have traffic going to websites that most malware.
- B. 84% of enterprises are experiencing endpoint device growth in remote sites.
- C. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- D. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.

Correct Answer: C

Section: (none)

Explanation



Explanation/Reference:

QUESTION 14 Which two statements regarding Wi-Fi simplicity of Mobility Express are true?

(Choose two.)

- A. Additional dedicated controller appliance required to manage up to 25 access points
- B. Provides enterprise features for larger deployments
- C. Tunnels Guest traffic to a central site
- D. Activities enterprise best practice settings by default
- E. Can deploy a “set and forget” Wi-Fi network for SMB in minutes

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 15 Which is the range of users is supported by the Business Edition 4000 (BE4000)?

- A. 100-120
- B. 10-120
- C. 1000-1200
- D. 10-200

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 16 Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

- A. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
- B. The portfolio of wireless solutions can meet the size of the network and customer requirements.
- C. The Cisco Wireless portfolio was built to support on-premises enterprise and business class solutions only.
- D. Wireless solutions are the same for on-premises enterprise and business class customers.
- E. Cisco Meraki's MR 30H and MR 33 are 802.11AC access point with dedicated security.

Correct Answer: AE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 17 Which three products are in the Cisco Calling portfolio? (Choose three.)

- A. Unified Communications Manager
- B. Webex Calling
- C. Business Edition
- D. Skype for Business
- E. Mobility Express
- F. IP Office



Correct Answer: ABC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 18 Which are two features of the Cisco 1100 or 4000 series ISR router product lines? (Choose two.)

- A. Unified communications with series build apps for Cisco TDM
- B. Advanced LTE backup connectivity offering network resiliency for business continuity
- C. Cloud-based hardware management
- D. Limited connectivity options
- E. 50 to 200 Mbps WAN connections with rich branch services - the same services found at HQ

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 19

Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

- A. Distributed databases

- B. Microprocessor design
- C. Cloud computing
- D. AI/ML with dense GPUs
- E. Low-frequency trading transactions

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 20 What are two main reasons for deploying small-medium Wi-Fi solutions?
(Choose two.)

- A. Obtain enterprise-class solution features at the SMB price
- B. Simplify deployment for organizations with limited IT staff
- C. Need to identify potentially malicious rogue devices or users
- D. Provide single pane of glass for routing and switching
- E. Separate guest traffic from production traffic at reasonable OpEx.

Correct Answer: AE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 21 Which two features of the Cisco catalyst 1100 ISR router deliver a high performance and high-quality experience?
(Choose two.)

- A. Mobility express to simplify wireless deployment and operation
- B. Application hosting
- C. 802.11ac Wi-Fi support
- D. WAN and application optimization with WAAS
- E. Unified communications with series build apps for Cisco TDM

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 22 Which two characteristics differentiate the Meraki Dashboard from competing network management interfaces?
(Choose two.)

- A. Centralized single pane of glass for access and management
- B. Instantaneous access to virtualized applications
- C. Built-in live chat for on-demand troubleshooting support
- D. Intuitive cloud-based user interface
- E. Comprehensive aggregator of multi-vendor networks

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 23 What does Cisco's Enterprise class SMB switch web UI provide?

- A. Interactive dashboard for key metrics at-a-glance
- B. Secure and Consistent onboarding experience
- C. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play
- D. Cisco Prime Infrastructure manageability

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 24 How does Cisco Business-Class SMB switches provide two simplified managements? (Choose two.)

- A. Cisco Prime Infrastructure Support
- B. Limited scalability and hardware choices
- C. Uncompromised security enabled by TrustSec and Identify Services Engine (ISE)
- D. Standalone Configuration with Web GUI
- E. Integrated live tools for fast troubleshooting

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 25 What is the right approach to achieve secure infrastructure against attack requirements of WAN connectivity?

- A. Monitoring application performance
- B. Operational simplicity for server infrastructure
- C. Simple and agile service deployment model
- D. Introduce Advanced Threat Defense solution

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 26 Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. 100% centralized cloud management
- B. Secure remote collaboration
- C. Built-in SD-WAN
- D. Extending voice to small office and teleworker
- E. Unified Threat Management

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 27 Which are the two advantages of having Direct Internet Access? (Choose two.)

- A. Limits guest Wi-Fi at the branch
- B. Secure WAN transport
- C. Protects remote employees
- D. Threat mitigation techniques
- E. Leverage local internet path

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 28 What are the two features licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Comprehensive
- B. Advanced security
- C. Enterprise
- D. Essential
- E. Defended



Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 29 Which are three SKUs for Mobility Express? (Choose three.)

- A. AIR-AP2802I-K9
- B. AIR-AP1815W-x-K9
- C. AIR-AP1815I-K9C
- D. AIR-AP3802I-K9C
- E. AIR-AP1852I-K9
- F. AIR-AP2802I-K9C

Correct Answer: BCF

Section: (none)

Explanation

Explanation/Reference:

QUESTION 30 Which two tools allow administrator to maximize the security of their Dashboard management accounts? (Choose two.)

- A. Captcha challenge-response tests

- B. Local (direct) access only policies
- C. Role-based administration
- D. Biometric authentication
- E. Two-factor authentication

Correct Answer: CE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 31 How do Cisco catalyst SMB switches enable new business outcomes?

- A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
- B. Significant Reduction in cabling cost
- C. Fully mobility enabled
- D. Highly scalable architecture

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 32 Which are two major security challenges that occur due to proliferation of users and applications at the branch? (Choose two.)

- A. Increased threat surface area
- B. Increased complexity for mitigation
- C. Increased complexity for mobility
- D. Increased complexity in Omni-channel experience
- E. Increase in threat naivety

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 33 Which statement is true regarding Next Generation Firewall?

- A. Providing the fastest threat detection in the industry
- B. Blocking malicious destinations before a connection is ever established
- C. Facilitating critical protection from constant, dynamic, and rapidly evolving web threats
- D. Integrating deep visibility, preeminent intelligence and superior protection

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 34 Which two trends are helping to drive customer digital transformation? (Choose two.)

- A. New technology take a slower and measured development path
- B. Businesses must differentiate customer experiences
- C. IT budgets are growing to address the pace of technology introduction
- D. Decreases in the number of industry and national security regulations
- E. Need to automate and simplify the way IT manages and deploys networks

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 35 How is an Organization defined within the context of the Meraki Dashboard?

- A. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- B. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.
- C. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:



QUESTION 36 Which device belongs to Business Class Cisco On-Premise Switching Solutions?

- A. Cisco Meraki MS 225
- B. Cisco Meraki MS 250/350
- C. Cisco Catalyst 2960-L
- D. Cisco 350X/550X

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 37 Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

- A. Logical upgrade & replacement for the Cisco Catalyst 2960-Plus, at the same price
- B. Contains advanced encryption functionality
- C. Built for large scale deployments
- D. Niche business functionality
- E. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 38 Which two statements proves that Cisco USC C125 M5 rack server node provides more performance? (Choose two.)

- A. 188% more cores per rack than our most dense rack servers
- B. 20% more cores per rack than our most dense rack servers
- C. 20% more storage per rack than our most dense rack servers
- D. 50% more servers per rack than our most dense rack servers
- E. 128% more cores per rack than our most dense rack servers

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 39 Which device is a cloud managed switch?

- A. Cisco Meraki MS 250/350
- B. Cisco Catalyst 2960-L
- C. Cisco 220/250
- D. Cisco 350X/550X

Correct Answer: A

Section: (none)

Explanation



Explanation/Reference:

QUESTION 40

Which two router models are the right fit for customers requiring best-in-class routing, voice, and video, but limited in space availability for hosting the hardware? (Choose two.)

- A. 1100 Series ISR
- B. 4000 Series ISR
- C. Meraki MX
- D. 800 Series ISR
- E. RV Series

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 41

What is the key architectural component that allows Cisco Meraki's data centers to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Controller and server-free design
- C. Out-of-band control plane
- D. Non-existent command line interface

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 42 How does Catalyst Access Switching provide two improved workforce experiences? (Choose two.)

- A. Flexible workspace
- B. Manual configuration of end devices
- C. Core data center deployments
- D. Internet of things, such as flexible workspace (open office, branch office, conference and classrooms)
- E. Controller-based management

Correct Answer: CD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 43 Which statement represents increasing sophistication in security threat landscape?

- A. 25% of users spent their work time off network
- B. 85% of intrusions are not discovered for weeks
- C. 28% of top security constraints is product compatibility
- D. 50B devices connected by 2020 (66% mobile)



Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 44

Which two Cisco security solutions provide customers with reliable visibility and control to facility management of their entire environment? (Choose two.)

- A. Cisco offers controls for Data Loss Prevention (DLP) with more than 100 predefined policies covering government, private sector regulations, and custom specific regulations
- B. Cisco allows customers to pick the solutions that are right for their business to address threats specific to their environment
- C. Cisco provides enhanced threat awareness by compiling billions of worldwide daily transactions through cloud-based threat intelligence
- D. Cisco Talos is the industry leading threat intelligence organization
- E. Cisco security Manager and Firepower Management Center provide centralized management options for NGFW, NGIPS and VPN

Correct Answer: CE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 45 Which two architectural approaches are regarding to hyperconvergence? (Choose two.)

- A. Hybrid Cloud Management
- B. Siloed and disaggregated management
- C. scale-out unstructured data repositories

- D. HX Data Platform
- E. computational fluid dynamics (CFD)

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 46 Which are two advantages of Umbrella branch package? (Choose two.)

- A. No client side configuration required
- B. Umbrella connector easy to install in Cisco ISR 4K routers
- C. All policy management and reporting at ISR
- D. Prevent already-infected devices from connecting to command and control
- E. Prevent guest or corporate users from connecting to malicious domains and IP addresses

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 47 Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats
- B. Limit secure access to growing set of Cloud applications
- C. Cisco delivers a common platform across network, infrastructure, appliances and the cloud
- D. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- E. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment and unify management

Correct Answer: DE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 48 Which is a K-12 feature supported in Mobility Express?

- A. mDNS Gateway
- B. Guest WLAN enhancements
- C. Expert View in the WebUI
- D. Schedule WLAN
- E. CMX Cloud support

Correct Answer: E

Section: (none)

Explanation

Explanation/Reference:

QUESTION 49 Which two products are considered a part of the Cisco Meraki full stack? (Choose two.)

- A. UCS servers
- B. MX security appliances
- C. MR wireless access points
- D. Aironet wireless access points
- E. Catalyst switches

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 50 Which two are key benefits of 3504 controllers? (Choose two.)

- A. Supports 150 APs and 3000 clients
- B. Supports 1Gbps throughput
- C. Available in various form factors
- D. Supports HA with SSO capability
- E. Supports modular power supply

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

