

# HP.Premium.HPE2-W01.by.VCEplus.63q

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# Exam Code: HPE2-W01 Exam Name: Selling Aruba Products and Solutions Certification Provider: HP



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# **QUESTION 1**

Which Aruba solution uses content filtering and web reputation to keep users off a risky sites?

- A. Mobility Master
- B. Clarity
- C. ArubaOS8
- D. AppRF

Correct Answer: D Section: (none) Explanation

Explanation/Reference:

# **QUESTION 2**

What is a key feature of Aruba AirMatch?

A. It boosts access point performance by multiplexing multiple data streams over a single radio channel.

B. It enables customers to move from local, hardened appliances with one master to a virtual mobility controller

C. It centralizes radio frequency (RF) automation for power, channel, and channel-width assignments.

D. It allows multiple tenants to use the same access point to use Wi-Fi resources more efficiently.

Correct Answer: C Section: (none) Explanation

Explanation/Reference:

**QUESTION 3** Which Aruba ClearPass Policy Manager Application is used to manage device health?

- A. Guest
- B. Onboard
- C. Meridian



D. OnGuard

Correct Answer: D Section: (none) Explanation

Explanation/Reference:

# **QUESTION 4**

A small insurance agency with six employees needs an affordable, reliable, and simple wired edge networking solution. It must also be energy-efficient and support unified communications. Which product series should you recommend?

- A. HPE OfficeConnect 1420 Switches
- B. Aruba 3810 Switches
- C. Aruba 7200 Mobility Controllers
- D. HPE OfficeConnect R100 Routers

Correct Answer: B Section: (none) Explanation



#### Explanation/Reference:

**QUESTION 5** Which statement is characteristic of ArubaClearpass Policy Manager?

- A. It enforces separate enterprise and guest authentication and separates network traffic using rules and SSIDs.
- B. It authenticates and classifies all traffic entering the network with policy management and differentiated access.
- C. It is available only as a hardware appliance for enterprise sites and as a virtual machine appliance for remote locations.
- D. It provides IT administers with visibility to and reporting for all devices on the network except IoT devices.

Correct Answer: B Section: (none) Explanation

Explanation/Reference:



Reference: http://h20628.www2.hp.com/km-ext/kmcsdirect/emr na-c05317248-1.pdf

#### **QUESTION 6**

At customer site, you try to log on to their Wi-Fi network with your mobile phone. You have no trouble accessing the network with a password given to you by an employee. You notice, however, that the portal is generic and does not represent the customer's brand image. Which Aruba product should you recommend to your customer to address their portal issue?

- A. Meridian
- B. ClearPass OnGuard
- C. ClearPass Guest
- D. ClearPass Exchange

Correct Answer: A Section: (none) Explanation

#### **Explanation/Reference:**

Reference: http://www.arubanetworks.com/assets/ds/DS MeridianPlatform.pdf

QUESTION 7 In which quadrant did Gartner place Aruba/HPE in its assessment of Wired and Wireless LAN Access infrastructure vendors in 2016?

- A. Leader
- B. Challenger
- C. Visionary
- D. Niche Player

Correct Answer: A Section: (none) Explanation

**Explanation/Reference:** Reference: https://files.jocke.no/b/gartner-wireless-august2016.pdf

# **QUESTION 8**

What is a key differentiator for the Aruba networking portfolio?

A. Aruba products support layer 1 through 4 services.



- B. Aruba products helps customers transition to a private cloud.
- C. Aruba uses a single architecture for its wireless solutions.
- D. Aruba offers the lowest-cost wireless products on the market.

Correct Answer: A Section: (none) Explanation

## Explanation/Reference:

#### **QUESTION 9**

A customer wants to provide a secure VPN so their travelling and remote workers can connect to the corporate resources from their mobile devices. Which product should you recommend?

- A. Aruba Virtual Intranet Access Client
- B. Aruba 7000 Series Mobility Controllers
- C. Aruba 3200 Series Mobility Controllers
- D. HPE Multi-Service Routers

## Correct Answer: A Section: (none) Explanation

Explanation/Reference: Reference: http://securite.net.au/wp-content/uploads/2014/05/Arubas-New-MOVE-Infrastructure2.pdf

# **QUESTION 10**

Which customer scenario provides the best opportunity for an Aruba mobile-first campus solution?

- A. Customer is building a new regional headquarter facility.
- B. Customer is connecting its network to a recently acquired company.
- C. Customer is performing a hardware refresh in a data center.
- D. Customer is implementing a teleworker policy for 25% of its workforce.

Correct Answer: A Section: (none) Explanation





#### Explanation/Reference:

Reference https://h20195.www2.hpe.com/V2/getpdf.aspx/4AA6-3176ENW.pdf?ver=7.1

# **QUESTION 11**

Which question-is the characteristic of the licensing available with Aruba switches?

- A. Customers can purchase add-on licenses to increase functionality of a basic free license.
- B. Customers choose from a portfolio of licenses to fit their specific requirements.
- C. All Aruba switches have a one-year, renewable license
- D. All Aruba switches ship fully licensed out-of-the-box.

Correct Answer: B Section: (none) Explanation

#### Explanation/Reference:

#### **QUESTION 12**

CFnl A medical office needs a network with web-based management to ensure security of private information including patient records. The office has a small telemedicine business that requires high bandwidth. Which product series should you recommend?

- A. HPE OfficeConnect 1420 Switches
- B. Aruba 5400R Switches
- C. HPE OfficeConnect 1820 Switches
- D. Aruba 3810 Switches

Correct Answer: A Section: (none) Explanation

#### Explanation/Reference: Reference: https://h20195.www2.hpe.com/V2/getpdf.aspx/a00005917enw.pdf?ver=1.0

#### **QUESTION 13**

Which customer scenario represents a good potential opportunity for Meridian Goals?



- A. an electronics store wants to adjust sales offers and product promotions based on real-time data.
- B. an airport wants to provide travelers with advanced turn-by-turn directions for accurate gate locations
- C. a corporate campus wants a system for conference room scheduling and location-based wayfinding
- D. a stadium wants a simple solution to direct customers to seats, concessions, and restrooms

Correct Answer: B Section: (none) Explanation

Explanation/Reference:

### **QUESTION 14**

Which Aruba solution can be deployed as a virtual machine on a server appliance for customers who want a virtual mobility controller?

- A. ArubaOS8
- B. AppRF
- C. ClearPass
- D. Meridian

Correct Answer: A Section: (none) Explanation

**Explanation/Reference:** Reference: http://www.arubanetworks.com/assets/ds/DS\_ArubaOS8.pdf

# **QUESTION 15**

Which feature of the HPE OfficeConnect 1420 Switch allows it to work with Aruba APs?

#### A. POE+

- B. differentiated service prioritization
- C. 10 Gigabit Ethernet uplinks
- D. multiple gateway support

Correct Answer: A Section: (none) Explanation





### **Explanation/Reference:**

#### **QUESTION 16**

Which Aruba solution proactively monitors a broad set of Wi-Fi metrics?

- A. AppRF
- B. Mobility Master
- C. ClearPass
- D. Clarity

Correct Answer: D Section: (none) Explanation

#### Explanation/Reference:

Reference: http://news.arubanetworks.com/press-release/arubanetworks/aruba-delivers-mobile-first-networking-portfolio-accelerate-move-digital

QUESTION 17 You have sold 30 Aruba Instant APs to a customer who wants to instant them in a number of warehouses. The customer would like their IT staff to manage the APs and wants automatic software updates. Which management tool should you recommend?

- A. HPE OneView
- B. Aruba Central
- C. Aruba Airwave
- D. Aruba Instant AP UI

Correct Answer: C Section: (none) Explanation

#### Explanation/Reference:

Reference: https://community.arubanetworks.com/aruba/attachments/aruba/IAP/3192/1/DeployingInstantInAirWave.pdf

#### **QUESTION 18**

Which competitive vulnerability does Aerohive have when compared with Aruba's wireless network architecture?



- A. Customers are locked in to a controller-less solution with no upgrade pass.
- B. Cloud controllers have no option for local network management.
- C. The controller-less option does not integrate with the controller-based WLAN.
- D. Five different incompatible architectures complicate deployment and scalability.

Correct Answer: C Section: (none) Explanation

Explanation/Reference:

### **QUESTION 19**

Which Aruba ClearPass component enables customers to manage network access policies for connected devices on wired and Wi-Fi networks even without traditional network authentication?

- A. Onboard
- B. Guest
- C. OnGuard
- D. OnConnect

Correct Answer: A Section: (none) Explanation

**Explanation/Reference:** Reference: http://www.arubanetworks.com/assets/ds/DS\_ClearPass\_PolicyManager.pdf

#### **QUESTION 20**

A food processing company wants to install access points that can deliver 1.9 Gbps in each of several industrial freezers. Which Aruba IP series would be appropriate for this harsh environment?

- A. 330Series
- B. 270 Series
- C. 228 Series
- D. 310Series

Correct Answer: C

